



Ultra Infiltrant Quotation & Invoice Pricing Explanation

Copper is a commodity and its price fluctuates on a daily basis. As the Comex Copper Market Price fluctuates from the Date of Quotation (DOQ) during the production cycle leading up to the Date of Shipment (DOS), the change in copper price, up or down, must be taken into consideration for the calculation of the Final Invoiced Price.

When a Request for Quotation (RFQ) is received, the Comex Copper Market Price (Priced in US Dollars Per Pound as reported by www.metalprices.com) is used as the reference point to price the copper component for the Ultra Infiltrant Quotation & Invoice. The Comex Copper Market End-of-Day Settlement Price is used to calculate Quotations & Invoices as of the Date of Quotation (DOQ) and the Date of Shipment (DOS) respectively.


Ultra Infiltrant Quotations are always quoted as a Price Per 1,000 Pieces (\$/M). The weight in pounds (lbs) per 1,000 pieces of Ultra Infiltrant must be multiplied by the difference between the Comex Copper Price on the Date of Shipment (DOS) plus or minus the Comex Copper Price on the Date of Quotation (DOQ) to determine the adjusted Price Per 1,000 Pieces (\$/M) to reflect the movement in the Comex Copper Price during the production cycle.

Ultra Infiltrant Quotations provide this conversion factor on the Quotation as the “\$1 Change in Comex Copper = \$\$\$” to easily calculate the change in Price Per 1,000 Pieces (\$/M) from the Date of Quotation (DOQ) to the Date of Shipment (DOS) for calculating the Final Invoiced Price.

Examples are provided on the following pages.



ULtra INFILTrant
YOUR WROUGHT/WIRE INFILTRATION SOLUTION.



ULtra INFILTrant
YOUR WROUGHT/WIRE INFILTRATION SOLUTION.

1868 Corniche Drive, Zionsville, IN 46077

PLEASE NOTE - our new address is:
1868 Corniche Drive, Zionsville, IN 46077

All other contact information remains the same.
Kindly update your records for this change.

Quotation

Date	Estimate #
8/1/2009	367

<p>Name / Address</p> <p>Our Valued Customer Accounts Payable Department 123 Main Street HomeTown, IN 46002</p>	<p>Ship To</p> <p>Our Valued Customer Receiving Department 123 Main Street HomeTown, IN 46002</p>
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Terms from Invoice Date	Due In Plant	FOB	COMEX Cu DOQ
Net 30	Standard shipping is 10 business days	Shipping Pt	\$2.75

Part #	Description	USD \$ for M Qty
UI-OVC-1.306Lx.228Sqx9.08Grams	1.306 L x .228 Sq x 9.08 +/- .30 Grams, Straight Length Slug \$1 change in COMEX Copper = \$20.00 CPM Based on order of 100M with 10M per release	140.00

EXAMPLE: Ultra Infiltrant Prices & Comex Copper Market Quotations Are Fictitious...For Explanatory Purposes ONLY

The actual invoiced unit price of Ultra Infiltrant will be adjusted in accordance with COMEX Copper on the Date of Shipment. See Terms & Conditions of Sale under separate agreement at www.ultra-infiltrant.com

Phone #	Fax #	E-mail	Web Site
888-858-7255 #903	317-203-0888	Dsmall@ultra-infiltrant.com	www.ultra-infiltrant.com

Comex Copper Market Price on the Date of Quotation as reported by www.metalprices.com.

Quoted Price Per 1,000 Pieces = \$/M

\$ 1 Change in Comex Copper = CPM

Example: The gram weight per piece specified in the Quotation is 9.08 grams. 1,000 pieces equals 9,080 grams. 9,080 divided by 454 (rounded grams-to-pounds conversion) equals 20 pounds per 1,000 pieces.

If the upward or downward movement in Comex Copper Price was \$1.00 per lb., it would affect the Final Invoiced Price of 1,000 pieces by \$20.00.

Note: The total pieces required to satisfy the job indicated in this Quotation is 100,000 pieces (100M) in 10,000 piece (10M) releases.



ULtra INFILTrant
YOUR WROUGHT/WIRE INFILTRATION SOLUTION.

Ultra Infiltrant Invoice

Comex Copper Market Decrease

Comex Copper Market Moved Down from \$2.75 lb. on Date of Quote (DOQ) to \$2.25 lb. on Date of Shipment (DOS)

\$1 Change in Comex Copper (CPM) = \$20.00


Comex Copper Market Adjustment Formula:

Quoted \$/M + ((Comex DOS – Comex DOQ) x \$1 CPM

Example:

$\$140.00/M + ((\$2.25 \text{ DOS} - \$2.75 \text{ DOQ}) \times \$20.00 \text{ CPM})$
 $= \$140.00/M + ((- \$0.50 \text{ Decrease In Comex Copper Price}) \times \$20.00 \text{ CPM})$
 $= \$140.00/M + (-\$0.50 \times \$20.00 \text{ CPM}) = - \10.00
 $= \$140.00/M + (- \$10.00) = \$130.00/M \text{ Final Invoiced } \$/M$
= Final Invoiced \$/M = \$130.00 x 10/M Release Qty. = \$1,300.00 Total

Please contact Ultra Infiltrant at 888.858.7255 x 903 or email us at dsmall@ultra-infiltrant.com with your questions or comments. Thank you!!!



ULtra INFILTrant
YOUR WROUGHT/WIRE INFILTRATION SOLUTION.
LLC2 Holdings Limited DBA Ultra Infiltrant
1868 Corniche Drive, Zionsville, IN 46077

PLEASE NOTE - our new address is:
1868 Corniche Drive, Zionsville, IN 46077
All other contact information remains the same.
Kindly update your records for this change.

Invoice

Date	Invoice #
8/28/2009	1015

Bill To	Ship To
Our Valued Customer Accounts Payable Department 123 Main Street HomeTown, IN 46002	Our Valued Customer Receiving Department 123 Main Street HomeTown, IN 46002

UI S.O. No.	P.O. Number	Terms from Invoice Date	Ship	Via	F.O.B.	COMEX
8765	11122	Net 30	8/28/2009	CCX	Niles, IL	\$ 2.25

Quantity	Item Code	Description	Price Each	USD Amount
10,000	UI-OVC-1.306LA.228Sq9.08...	1.306 L x .228 Sq x 9.08 +/- .30 Grans, Straight Length Slug \$1 change in COMEX Copper = \$20.00 CPM packing list # 999888	0.13	1,300.00
Total				\$1,300.00

The actual invoiced unit price of Ultra Infiltrant has been adjusted in accordance with COMEX Copper on the Date of Shipment stated above. See Terms & Conditions of Sale under separate agreement at www.ultra-infiltrant.com
Lot # specific Certificate of Compliance documentation can be found on our website at www.ultra-infiltrant.com/downloads

Phone #	Fax #	E-mail	Web Site
888-858-7255 #903	317-203-1888	DSmall@ultra-infiltrant.com	www.ultra-infiltrant.com

EXAMPLE: Ultra Infiltrant Prices & Comex Copper Market Quotations Are Fictitious...For Explanatory Purposes ONLY



PLEASE NOTE - our new address is:
 1868 Corniche Drive, Zionsville, IN 46077
 All other contact information remains the same.
 Kindly update your records for this change.

Invoice

Date	Invoice #
8/31/2009	1016

Bill To
 Our Valued Customer
 Accounts Payable Department
 123 Main Street
 HomeTown, IN 46002

Ship To
 Our Valued Customer
 Receiving Department
 123 Main Street
 HomeTown, IN 46002

UI S.O. No.	P.O. Number	Terms from Invoice Date	Ship	Via	F.O.B.	COMEX
8765	11122	Net 30	8/31/2009	CCX	Niles, IL	\$ 3.00

Quantity	Item Code	Description	Price Each	USD Amount
10,000	UI-OVC-1.306LA.228Sqx9.08...	1.306 L x .228 Sq x 9.08 +/- .30 Grains, Straight Length Slug \$1 change in COMEX Copper = \$20.00 CPM packing list # 999900	0.145	1,450.00

EXAMPLE: Ultra Infiltrant Prices & Comex Copper Market Quotations Are Fictitious...For Explanatory Purposes ONLY

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 Lot # specific Certificate of Compliance documentation can be found on our website at www.ultra-infiltrant.com/downloads

Phone #	Fax #	E-mail	Web Site
888-858-7255 #903	317-203-1888	Dsmall@ultra-infiltrant.com	www.ultra-infiltrant.com

Total \$1,450.00

Ultra Infiltrant Invoice

Comex Copper Market Increase

Comex Copper Market Moved Up from \$2.75 lb. on Date of Quote (DOQ) to \$3.00 lb. on Date of Shipment (DOS)

\$1 Change in Comex Copper (CPM) = \$20.00

**Comex Copper Market Adjustment Formula:
 Quoted \$/M + ((Comex DOS – Comex DOQ) x \$1 CPM)**

Example:
 $\$140.00/M + ((\$3.00 \text{ DOS} - \$2.75 \text{ DOQ}) \times \$20.00 \text{ CPM})$
 $= \$140.00/M + ((\$0.25 \text{ Increase In Comex Copper Price}) \times \$20.00 \text{ CPM})$
 $= \$140.00/M + (\$0.25 \times \$20.00 \text{ CPM}) = \5.00
 $= \$140.00/M + (\$5.00) = \$145.00/M \text{ Final Invoiced } \$/M$
= Final Invoiced \$/M = \$145.00 x 10/M Release Qty. = \$1,450.00 Total

Please contact Ultra Infiltrant at 888.858.7255 x 903 or email us at dsmall@ultra-infiltrant.com with your questions or comments. Thank you!!!